## This is recommonded structure and Check List for Landing Pages specifically for Paid Ads, where Conversion is goal number One!

Page Structure		Check	
Header Logo + Business Phone	Logo + Business name	Phone CTA	
Offer Banner	Example: \$50 Off	your first Service	
Hero Section	Image with headline sub-headline	Form Title as CTA Phrase Name: Email: Services: (Optional) Zip Code: (Optional) CTA Submit/ Apply/Get Quote? Button	
USP 3-4 columns (optional)	USP	USP Bar	
3X2, 3X3, 2X4 or 2x2 Services Blocks, preferably with images	Service1	Service2	
	Service3	Service 4	
CTA	СТА	A Bar	
3X2, 3X3, 2X4 or 2x2 Testimonial Blocks	Testimonial1	Testimonial2	
	Testimonial3	Testimonial4	
CTA	CTA Bar		
About or Why Choose Us	About the company		
CTA	CTA Bar		
Optional Gurantees	Guarantees/Take risks away		
Мар	Invisible PPC  West Lake Hills  Austin  Hörnsby Bend		
Footer 1	Address	Business Hours	
Footer 2	Copyright	Privacy Policy	

D	Design:	
1	CTA (call to action) above the fold	
2	The phone number to call is displayed clearly and clickable (no plus signs)	
3	Every screen (when scrolling) should have a CTA (a sticky header or footer is okay)	
4	Don't use dashes for bullet points (use pluses or bullets)	
5	The text should be easily readable (use contrast).	
6	No more than 2 font types ( similar to clients site)	
7	No more than 4 font sizes.	
8	No sentences with all uppercase letters.	
10	All buttons should have hover actions	
11	Anywhere that says <contact us=""> should be a text link to the FORM</contact>	
12	Colors/themes need to match the Brand site.	
13	The page should look professional	
14	The form should be above the fold and stand out.	
15	Images should add to the page and not be a distraction from the content.	
16	Navigation should be effortless (Don't Make me Think)	
17	The business name and logo should be obvious	
18	Map Location correct and browseable	
19	Privacy policy correct and clickable	
T	Technical:	
1	All Links are active and lead to correct pages.	
2	The map is an image over an embedded map for loading purposes	
3	Form info sends to business correctly.	
4	On FORM, submission leads to a Thank you confirmation page.	
5	The landing page URL should be on a subdomain for the main business domain.	
6	Fully mobile-first and responsive design	
7	Full page Load time no more than 2 seconds.	
8	GTM added to page and tested	
9	GTM added to thank you page and added as conversion event and tested	

С	Content:	
1	The headline should be a customer-centric value proposition.	
2	Should include a supporting subheadline (this can be the GEO, longevity of the business, etc.)	
3	No paragraphs; use bullet points to separate phrases.	
4	Keep the copy customer-oriented (less "we," more "you")	
5	Less is more with headlines and CTAs - simply explain what business is about without technical or industry jargon.	
6	Content has unique selling points included.	
7	Content is directly related to the product/service.	
8	The FORM is short but acquires the minimum needed information to reduce friction.	
9	Keywords are in the body content.	
10	Correct grammar and spelling.	
11	Keep content concise	
12	Link to the privacy information and terms and conditions	
13	Testimonials from customers ( edit for brevity)	
14	Logos of trusted partners	
15	Claims made should be proven	
16	Reviews from trusted third parties	
17	Contact details are accessible, including multiple forms of contact	
18	Compelling offer	
19	Better offer than competitors?	
20	Scarcity/urgency of the offer	
21	Guarantee included	