Google PPC Performance Estimate Report #4482

Report Date: Jan. 9, 2023

Business Name:

Website URL:

Niche: Roofing

Target Locations: Lansing, Michigan, Boston and surrounding areas

Your Preferred Starting Monthly Budget: \$6,000

Summary:

We recommend proceeding with this campaign <u>only if</u> spending \$290-580 (CPA) per acquired lead (Form Fill, or phone call) is acceptable to business.

***Note that the location targeting you provided has a limited search volume. Should you wish to target the whole state of Michigan, let us know and we will update this document accordingly

Recommended Starting Monthly Budget: \$8,700*

(*based on lead volume of at least 15 to 20 leads.)

This allows for enough data to further optimize the performance of the campaign.

Estimated Avg. Cost per Acquisition (CPA)*: \$290-580

*Google considers Leads as Acquisitions.

A lead can be a form fill or a phone call from the Landing Page

Estimated Impressions (for \$6,000): 2724

Estimated Clicks (for \$6,000): 204 Estimated Leads (for \$6,000): 12-18

Please NOTE:

- 1. Initial CPA might start higher and it will take 1.5 to 3 months to reach the estimates.
- 2. If we proceed with onboarding for this client. It will be taken under our Beta program as it is not one of our Smart Niches.

Data with graphs: On next page

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NOTE: All estimates are from Google

Search Volume for Business relevant Keywords:

More relevant search terms as suggested by Google: roofing contractor near me, roof replacement, roof repair near me, commercial roofing contractors, residential roof repair

Keyword	Avg. monthly searches	Three month change	YoY change	Competition	Top of page ↓ bid (high range)
roofing company	50	-40%	_	Medium	\$90.48
roofer near me	110	-35%	-	Medium	\$72.50
roofer	210	0%	_	Low	\$57.25
tpo roofing	10	0%	-	Medium	\$4.74
roofing contractor	50	0%	_	Low	_
roof installation	10 ////	0%	_	Low	_
commercial roofer	10	0%	_	Low	_
commercial roofing company	10	+∞	-	Low	_
epdm roofing	20	-75%	_	Medium	_
flat roofer	10	0%	_	Medium	_

Performance Estimates and optimal Budget:

